



BSI and Nelson Labs announce strategic collaboration to provide improved product testing support to meet international regulatory standards

Herndon, VA & Salt Lake City, UT, November 14, 2023 – BSI, which provides international product testing, has announced a strategic collaboration with Nelson Labs, a global leader in outsourced microbiological and analytical chemistry testing and advisory services for the medical device and pharmaceutical industries.

The collaboration is designed to bring manufacturers added benefits, such as strengthening supply chains for personal protective equipment (PPE) products, including masks. It is intended to also help organizations to navigate the complex regulatory and product certification process around the world.

The alliance draws on BSI's status as a global PPE certification body, through which it supports organizations to access markets, including the UK, EU, UAE, Saudi Arabia, and Australasia, and Nelson Labs' leadership in product testing in the medical and biopharma sectors.

The alliance will initially focus on respirators, leveraging BSI's ability to test to the latest EN and ISO standards and Nelson Labs' NIOSH N95 pre-submission test services.

Joe Muratore, Product Certification Director, BSI, said: "I'm very proud of our collaboration with Nelson Labs and excited that together, we will be able to expand the reach and breadth of product offerings to our existing and new clients as they tackle a multitude of obstacles in bringing their products to market in today's challenging landscape while at the same time helping to ensure patient safety."

Thor Rollins, Medical Device Global Segment Vice President, Nelson Labs, said: "We are thrilled to combine our global expertise and reach to provide manufacturers with a single point of contact for market access into the largest global PPE arenas. With supply chain uncertainty and difficulties gaining access to global markets, this collaboration will provide benefits to customers, and ultimately patients, worldwide."





About Nelson Labs

Nelson Labs is a global leader in outsourced microbiological and analytical chemistry testing and advisory services for the medical device and pharmaceutical industries. Nelson Labs serves over 3,000 customers across 13 facilities in the United States, Mexico, Asia, and Europe. We have a comprehensive array of over 900 laboratory tests supporting customers from initial product development and sterilization validation, through regulatory approval and ongoing product testing for sterility, safety, and quality assurance. Nelson Labs is regarded as a best-in-class partner with a strong track record of collaborating with customers to solve complex issues.

Safeguarding Global Health® – with every test completed. Learn more: <u>nelsonlabs.com</u>.

About BSI

BSI is a business improvement and standards company and for over a century has been recognized for having a positive impact on organizations and society, building trust and enhancing lives. Today, BSI partners with more than 77,500 clients in 195 countries and engages with a 15,000-strong global community of experts, industry and consumer groups, organizations and governments. Utilizing its extensive expertise in key industry sectors — including automotive, aerospace, built environment, food and retail, and healthcare — BSI delivers on its purpose by helping its clients fulfill theirs. BSI provides organizations with the confidence to grow by partnering with them to tackle society's critical issues — from climate change to building trust in digital transformation and everything in between — to accelerate progress towards a better society and a sustainable world.

For more information, please visit: bsigroup.com

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Media Contact

Nelson Labs

Kate Corr, Senior Marketing Manager, Americas ccorr@nelsonlabs.com 801-290-9190

BSI

Chad Quinn, PR Manager, Americas chad.quinn@bsigroup.com
571-758-8638